

- Depardieu, Gérard, 148
- Deutsche Welle, 48
- dicke luft (thick air), 68
- dictator(s): censorship by, 9–10; checking evidence on, 82–85; China and, 25–26; classifying leaders as fear, 20–21; classifying leaders as spin, 20; deriding parliamentary democracy, 10; dividing lines between types of, 24–28; fear vs. spin, 163–64; idioms of intimidation by, 67–73; intimidation, 10–11; isolating their countries, 10; new playbook for, 50–55; political prisoners, 59; propaganda for obedience, 66–67; proxy wars of, 144–45; resembling democratic politicians, 26–27; resistance of informed against, 27–28; rhetoric of selected leaders, 84; state political killings, 58; substituting spin for fear, 22–24; world wariness of, 138–45
- dictatorship(s): defeating, 212; fear and, 12; models of, 20; mutation of, 7; term, 6; types of, 18–19
- Dikötter, Frank, 70
- Dogan Yayin media group, 99
- Dougherty, Jill, 94
- Dowty, Alan, 139–40
- Dozhd television station, 94, 100
- Drucker, Peter, 172
- DuBois, W. E. B., 141
- Durov, Pavel, 104
- Duvalier, François “Papa Doc”: cross-border flows, 144; displaying mutilated bodies, 39; Duvalierism of, 64; terrorism of, 9
- economic growth under authoritarianism, 214
- Economist* (magazine), 145
- Eisenhower, Dwight, 83, 84; Khrushchev and, 143
- Ekho Moskvyy radio station, 79
- El Comercio* (newspaper), 87, 92, 94
- El Telégrafo* (newspaper), 55
- El Universo* (newspaper), 100
- elections: groups monitoring, and spin dictators, 149–51; parliamentary, 122–23; polling and, 125–28; spin dictators and, 121–28; votes and seats, 124–25
- Elias, Norbert, 169
- Elizabeth (Queen of the United Kingdom), 137
- Ellul, Jacques, 79
- Enikolopov, Ruben, 111
- Entertainment, weaponization of, 80–81
- Erdoğan, Recep Tayyip: accusing opposition of violence, 53; arresting opposition, 51; dealing with West, 154; Putin and, 206; as spin dictator, 19; suing critics, 99; Turkey, 27
- Ethiopia, 199–200
- European Bank for Reconstruction and Development, 187–88
- European Economic Community, 188
- European People’s Party (EPP), 153
- European Union, 215, 216
- European Values Study, 213
- Eurozone debt crisis, 214
- Evans, Donald, 161
- exit restrictions: dictators and, 139–40; exceptions to, 140–41
- Eyadéma, Gnassingbé, 65
- Facebook, 79, 105, 181
- Fahd (King of Saudi Arabia), 57
- fake news, 81
- Far Eastern Economic Review (magazine), 99
- fascism: death of, 8; Mussolini and, 117; regime, 8
- fear: dictatorships and, 12; dictatorships of, 20; terror and ideology, 14
- fear dictator(s), 83; censorship and, 23, 106–8; classifying, 20–21; foreign media and, 143–44; ideology use of, 75; shares in successive cohorts of leaders, 21; wars of, 164–65
- Feuersprüche (fire slogans), 91
- Fidesz party, 153

- Finkelstein, Arthur, 155
fire slogans, 91
Florida, Richard, 172
foreign endorsements of spin dictators, 147–49
Foucault, Michel, 38
Franco, Francisco, 8, 40, 83; Catholic corporatism of, 64; crusade cinema by, 68; on “internal subversion” by enemy, 9; public execution by, 38–39; use of force, 41
Frankfurter Allgemeine (newspaper), 137
fraud and abuse in elections, 128–32
Freedom House, 106, 109
FSO (Federal Protective Service, Russia), 125
Fujimori, Alberto, 18; army fighting Sendero Luminoso, 19; autogolpe (self-imposed coup), 86, 93, 124, 126; bribing media, 16; independent media use, 79; managing media and, 92–95; as Peru’s manager, 75; polling and, 125–26; weaponizing entertainment, 80

Gaddafi, Muammar: killings by, 57; little green book by, 66; televising executions, 39, 68; Third International Theory of, 64
Galbraith, John Kenneth, 160
Gallup World Poll (GWP), 107, 109, 110, 133
garotte y prensa (strangulation by garotte with press coverage), 38–39
Gazprom, 98, 111, 161
Gbagbo, Laurent, 184
Geddes, Barbara, 120
Genocide Convention, 218
George, Cherian: on Lee’s calibrated coercion, 35; on students and use of force, 46
German Democratic Republic, 10
Gerry, Elbridge, 154
gerrymandering, 154, 214
Glasnost, 190–91
Glavlit, 91
global financial crisis, 199, 214
globalization: economic and informational, 179–83; media, 180–83; populist politicians and deglobalization, 198–99; spin dictators and, 28–29
global opinion, spin dictators shaping, 156–60
Global Witness, 200
Globovisión, 94, 99, 111
Glover, Danny, 148
Goebbels, Joseph: on censoring media, 177; on hosting tourists, 141; promoting myth of Horst Wessel, 68; staging book burnings, 91
Goh Chok Tong: cloning opposition, 125; as spin dictator, 19
Gongadze, Georgiy, 96
Google, 105, 110
Gorbachev, Mikhail: classic texts and, 174; Glasnost and, 190–91; “New Thinking,” 208
Gorky, Maxim, 43
Gorriti, Gustavo, 86, 87
Gorsuch, Anne, on Soviet tourists in West, 140
Great Depression, 199
Great Leap Forward, 36
Great Soviet Encyclopedia, 90
Great Terror, Stalin’s, 121
Greene, Samuel, 128
Gromyko, Andrei, 144
Grossman, Vasily, *Life and Fate*, 88
Guantanamo Bay, 214
Gulf monarchies, 197
Gurría, José Ángel, 183

Habré, Hissène, 36
Handley, Antoinette, 187
Havel, Vaclav, 70
Herrmann, Joachim, 89
Hess, Steve, 200
Hirschman, Albert, 139
Hitler, Adolf, 3, 9, 40, 83; cross-border flows, 144; Holocaust, 36; planning Aryan empire, 8; use of force, 41

- Hollyer, James, 110
- Honecker, Erich: censorship and, 88–89;
harassment by, 49–50
- Hong Kong, 192; China and protesters, 25
- Hong Lim Park, 46
- Horthy, Miklós, 37
- Houphouët-Boigny, Félix, 184
- Hubbard, Ben, 26
- Hugo, Victor, *Les Misérables*, 76
- Hu Jintao, 25; confidence in West by polls,
157
- human rights: activism, 184–86; ideas behind
revolution, 184–85; movement triggering
government action, 201; Western opinion
on, 201
- Human Rights Watch, 18, 201
- Hun Sen, 165–66
- Hunt, Lynn, 169
- Hussein (King of Jordan), 59
- hybrid dictator(s), 106–8
- Hyde, Susan, 134
- Ibrahim, Anwar, 51
- ideology: human rights, 184–85; loyalty to,
69–70; personality cult and, 64–65
- Ikenberry, John, 201
- illiberalism, 27
- industrialization in dictatorships 41–42
- Industrial Revolution, economic life
and, 171
- Infantino, Gianni, 149
- information: spin dictators manipulating,
15; technology and censorship, 103–5
- informed: resistance of, 27–28; spin
dictators and, 16
- Inglehart, Ronald: on censorship and
public opinion, 110; on values, 176–77
- Institute for New Democracies, 160
- Institute of Democracy and Cooperation, 160
- Inter-American Court of Human Rights, 97
- Internal Security Act, Singapore, 34, 51
- International Consortium of Investigative
Journalists, 200, 211
- International Criminal Court, 184, 218
- international experts, spin dictators and, 148
- international interactions of fear dictators,
138–45; cross-border flows of people and
information, 144; exit restrictions on
citizens, 139–40; exit visa for temporary
work abroad, 140; foreign students and,
142–44; proxy wars and terrorism, 144–45;
tourism, 138–39, 141–42; travel for propa-
ganda, 140
- Internet: censorship and, 103–5; censorship
of, 177–78; as liberation technology,
180–81
- Internet Research Agency, 160
- intimidation, dictators, 10–11
- Iran nuclear deal, 202
- Iron Curtain, 143–44
- Islamic Human Rights Commission, 26
- Ivcher, Baruch, 97
- Jackson, Michael, 138
- James, Deborah, 159
- Jeyaretnam, Joshua, 52
- Jeune Afrique* (magazine), 89
- Jiang Zemin, 25
- Jim Crow South, 7
- Johnson, Lyndon, 147
- Jones, James, 183
- Just Russia Party, 125
- Kalinin, Mikhail, 90
- Kalugin, Oleg, 143
- Karadžić, Radovan, 185
- Karimov, Islam, 57
- Kemalism, 84
- Kennan, George, 207
- Ketchum, 162
- Khashoggi, Jamal, 26, 164
- Khodorkovsky, Mikhail, 5
- Khomeini, Ruhollah (Ayatollah), 165;
ideology of “guardianship of the jurist,”
64; revolution of 1979, 143
- Khrushchev, Nikita, 47; atmospheric nuclear
testing, 175; People’s Friendship University,
143; sending “tourists” abroad, 140

- killing: blood lands in authoritarianism, 35–40; calculus of, 40–45
- killing fields, Cambodia, 36
- Kim Il-sung, 59; admiration of, 65; censorship and, 106; cross-border flows, 144; use of “democracy,” 117
- Kim Jong-Il, 50, 73; absurd claims about, 71; executions of, 38; jokes mocking, 73; psychology of, 41
- Kim Jong-Un, 3, 83–84, 218; students learning about, 76
- King, Gary, 80
- King, Larry, 157
- King, Martin Luther, Jr., 155
- Kirchner, Cristina, 26, 112; manipulating media, 112–13
- Kirchner, Néstor, 26, 112; manipulating media, 112–13
- Kirov, Sergei, 43
- Kissinger, Henry, 160, 161
- Klemperer, Victor: on Dresden’s Bismarckplatz, 90–91; on Hitler’s tirades, 68
- Knight, Brian, 111
- Kochetkov, Aleksei, 150
- Koestler, Arthur, 43
- Kony, Joseph, 201
- Kovalchuk, Yuri, 98
- Krastev, Ivan, 76
- Krauze, Enrique, 115
- Kryuchkov, Vladimir, 63
- Kucherena, Anatoly, 160
- Kuchma, Leonid, 96
- Kydland, Finn, 148
- Lange, David, 147
- La Repubblica* (newspaper), 159
- La República* (magazine), 94
- Laura en América* (television show), 80
- Law, David, 122
- League of Nations, 218
- Le Bon, Gustave, 67
- Le Duan, 165
- Lee Hsien Loong, 4, 11, 12, 19; and 2000s cohort of leaders, 57
- Lee Kuan Yew, 6, 83, 84; befriending foreigners, 160–61; discipline and order for Asian society, 63; foreign endorsements of, 147; on ideology, 75–76; leading Singapore, 34–35; on Lim’s approach, 33–34; on Mahathir Mohamad, 51; managing information, 146; memoir of, 194; national security and, 155; Nazarbayev and, 62–63; Singapore Press Holdings (SPH) and, 98; softer touch of, 45–47; as spin dictator, 19; suing critics for libel and defamation, 99; on technology and productivity, 173; on unedited replies, 102
- Le Figaro* (newspaper), 159
- Le Monde* (newspaper), 145
- Lenin, Vladimir: Bolsheviks building communism, 8; use of force, 41
- Le Pen, Marine, 162
- Les Misérables (Hugo), 76
- Levitsky, Steven, 13
- libel, suing journalists, 98–99
- Liberal Constitutionalist Party, 151
- Liberal Democratic Party, Russia, 125
- Life and Fate* (Grossman), 88
- Lim Yew Hock, 33–34
- Li Peng, 35
- litovat, 91
- lobbyists, spin dictators hiring of, 162–63
- Lollobrigida, Gina 137
- López Obrador, Andrés Manuel, 26
- Loren, Sofia, 137
- loyalty, 69–70
- Lukashenka, Alexander: electoral victory of, 122; political technologists assisting, 156
- Lumumba, Patrice, 143
- McCloskey, Pete, 155
- Machiavelli, Niccòlo, 14
- Maduro, Nicolás: authoritarian backsliding, 197–98; colectivos to terrorize activists, 54
- Magaloni, Beatriz, 120

- Magaly Teve* (television show), 80
Magnitsky, Sergei: death in prison, 203; Red Notice and, 151
Magufuli, John, 200
male suffrage, 7
Manafort, Paul, 163
Mankevich, Saul, 125
Maoism, 69
Mao Zedong, 3, 9, 138, 174; absurd claims about, 71; badges of, 65; Great Leap Forward, 36; little red book of sayings by, 65–66; martial law and, 42; seizure of power in 1949, 34; on voting, 118
Maradona, Diego, 149
Marcano, Cristina, 115
Marcos, Ferdinand: admiration of, 65; displaying mutilated bodies, 39; elections and, 120; killings by, 57; Philippines, 9
Marinov, Nikolay, 134
Markov, Sergei, 124
Marxism, 69, 85
Marxism-Leninism, 175
MBS (Mohammed bin Salman), 23, 26, 163, 164
Medvedev, Dmitri: high-tech initiatives of, 195; Putin and, 123
Mein Kampf (Hitler), 64, 66
Melnikov, Nikita, 110
Mengistu Haile Mariam: Ethiopia's "red terror," 36; torture victims of, 39
Merkel, Angela, 157
Mészáros, Lörinc, 98, 152
Mexico, Partido Revolucionario Institucional (PRI) of, 37
Meyerhold, Vsevolod, 43
military disputes: militarized interstate, 165; military conflict, 169–70; spin and fear dictators, 164–65
Milošević, Slobodan: defying NATO over Kosovo, 184; overthrow of, 137
Miquilena, Luis, 115
Mobutuism, 205
Mobutu Sese Seko, 10, 89; Manafort representing, 163; prison reports and backers, 186; Zaire, 8, 9
modernization: destabilization of fear dictatorship of Belarus, 196; developing economies of dictators, 208; domestic, 194; freezing or reversing, 195–96; Gulf monarchies, 197; of societies, 193–94; spin dictators and, 28–29; welcoming, in adversaries, 211
modernization cocktail: beliefs and values of citizens, 176–77; catalyzing, 208; China's integration into global trade, 211–12; Cold War and after, 189–92; communication technology, 177–79; continuation of, 204–5; economic and informational globalization, 171, 179–83; elements of, 170, 171; human rights activism, 184–86; importance of education, 173–75; postindustrial transition, 171, 171–79; rise of liberal international order, 171, 183–89; weakening, 200
modernization theory, 170–71
Mohamad, Mahathir, 194; arresting opposition, 51; as spin dictator, 19
monarchies, 7
Montesinos, Vladimiro: Canal N and, 102–3; chicha tabloids, 101, 105; Fujimori and, 80, 81, 93, 95–97; Ivcher's Channel 2 and, 97; opposition media, 98; polling, 125–26
Montesquieu, 13–14
Morales, Evo, 123
Morozov, Pavel, 68
Moscow City Council, 118
Moscow methods, punishments, 47–50
Moscow State University, 174
Mugabe, Robert, 123; cross-border flows, 144; elections and power, 120–21; repressing opposition, 44; violence of, 57
Mundell, Robert, 148
Museveni, Yoweri, 209
Mussolini, Benito, 83; absurd claims about, 71; admiration of, 65; blackshirts, 91;

- Breviario mussoliniano* by, 66; cross-border flows, 144; fascism and, 117; as man of the people, 71; military dress, 40; use of force, 41
- Napoleon III (President and Emperor of France), 18
- Nasser, Gamal Abdel, 8; political prisoners of, 37; rally of supporters, 68–69; Tito and, 137
- Nasserism, 84
- National Electoral Council, 116
- national socialism, 69
- nativist populism, 205
- NATO, 207, 215; Erdoğan and, 154
- Navalny, Aleksei: alleged crimes of, 51; detention of, 52; social media and, 160
- Navalny, Oleg, 52
- Nazarbayev, Nursultan, 16, 47, 83, 84; Ak Zhol party and, 125; befriending foreigners, 161–62; crisis management, 79; image of competence, 74–75; Lee Kuan Yew advising, 62–63; moving towards democracy, 121; positioning as moderate, 82; prosecuting journalists, 51; as spin dictator, 19; State of the Nation address, 73–74
- Nazi Germany: community listening in, 66; foreigners and propaganda, 141
- Nehru, Jawaharlal, 83, 84; Tito and, 137
- Neruda, Pablo, 141
- Neues Deutschland, 89
- Neumann, Franz, 14
- Neustadt, Richard, 160
- New Deal, 84
- Ne Win, 139
- New York Times* (newspaper), 137, 145, 152, 160, 185, 201
- NGOs (nongovernmental organizations), uncovering abuses, 200–201
- Nguema, Macias: massacre by, 36; psychology of, 41; public executions of, 38
- Nguesso, Denis Sassou, 209
- Night of the Long Knives, 70
- Nikonov, Vyacheslav, 122
- Nimeiry, Gaafar, 38
- 1984 (Orwell), 43
- Nixon, Richard, 155
- Nkrumah, Kwame, 10
- Noriega, Manuel Antonio, 57
- Norris, Chuck, 149
- Norris, Pippa, 110
- North Atlantic Free Trade Agreement (NAFTA), 182
- North Atlantic Treaty, 215
- Novaya Gazeta* (newspaper), 94
- NTV television network, 98
- Nyerere, Julius, 119
- Obama, Barack, 83, 84; themed merchandise, 78
- OECD, 164, 199, 207; Anti-Bribery Convention, 212
- OPEC dictatorships, 143
- Open Skies Treaty, 202
- Orbán, Viktor, 4, 6, 12, 27; bribing media, 16; celebrities and, 149; on dealing with West, 152, 152–53; government advertising budget, 96; on immigration, 80; influence of, 207; Mészáros and, 98; reshaping constitution, 123; as spin dictator, 19; votes and seats, 124–25
- Organization for Security and Cooperation in Europe (OSCE), 96, 148, 154
- Organization of American States (OAS), 87, 153, 216; Commission on Human Rights, 153; electoral observation, 150–51; pledging to preserve democracy, 188
- Organized Crime and Corruption Reporting Project, 200
- Ortega, Daniel: election monitoring and, 150–51; overconfidence of, 128
- Orwell, George, *Animal Farm*, 89; 1984, 43
- Pacepa, Ion, 141
- Pan, Jennifer, 80
- Pancasila, 84

- Paris Agreement, 202
- Partido Revolucionario Institucional (PRI), 37, 120
- Patton Boggs, 162
- Pavlov, Ivan, 67
- Pavlovsky, Gleb: on media technologies, 124; on polling, 126
- PDVSA (Petróleos de Venezuela, S.A., the Venezuelan state-owned oil and gas company), 116
- Peisistratus, 18
- Penn, Sean, 148
- People's Action Party, 11, 35
- People's Daily* (newspaper), 26
- People's Friendship University, 143
- perceived censorship, 110
- Pérez, Carlos Andrés, 114
- Perón, Juan, 8; political prisoners of, 37
- personality cult, 64–65
- Petrova, Maria, 111
- Pew Center, 203
- Pils, Eva, 105
- Pilsudski, Józef, 37
- Pinker, Steven, 169
- Pinochet, Augusto, 4, 8, 9; college admissions, 174; cross-border flows, 144; death of Chileans, 36; democracy and, 118; on expulsion of leftists, 140
- Poleo, Patricia, 151
- Poleo, Rafael, 151
- political prisoners, 59
- political violence, tolerance for, 24
- Politkovskaya, Anna, 96–97
- Polity2 scores, 112, 133–34
- polling, use by dictators of, 125–28
- Pol Pot, 36, 41, 174
- Popović, Srdja, 137
- popularity of spin dictators, 14, 15–16, 18
- Portugal's Carnation Revolution, 7
- postindustrial society: changing nature of work in, 172–73; importance of education in, 173–76
- Prensa Libre* (newspaper), 39
- Prodi, Romano, 161
- propaganda: idioms of intimidation, 67–73; message of obedience or else, 66–67; rhetoric of repression, 64–67; “tourists” used to spread, 140; spin dictators and, 15; spinspeak and, 73–82; violence and, 43–44, 68–69; Western tourists and, 142
- proxy wars, 144–45
- PRWeek* (newsletter), 159
- psychology of dictators, 40–41
- Public Opinion Foundation, 127
- punishment(s): accusing opposition of violence, 53; Andropov on, 48–49; arresting dissidents for nonpolitical crimes, 50–51; authoritarian rule, 36–40; bankrupting the opposition, 52–53; Moscow methods of, 47–50; new playbook for, 50–55; privatizing violence, 54; regulations and restrictions as, 53; revolving door detentions, 51–52; *Zersetzung 2.0*, 54–55
- push poll, 80
- Putin, Vladimir, 12, 19, 83; authoritarian system of, 4–6; awarding Lee, 47; befriending foreigners, 161, 162; celebrities and, 148; Chechen war and, 18; confidence in West by polls, 157; cultivating celebrity, 76–78; dealing with West, 154; Erdoğan and, 206; financial penalties by, 52–53; hosting G8 2006 summit, 148; on killing of Politkovskaya, 96–97; killings under, 57; Medvedev and, 123; military conflict and, 146; personality cult, 76; polling and, 125–28; popularity, 108, 128–29; propaganda and media, 16; reaction to modernization, 196; regime of, 11; on Russia's 2004 election, 122
- Radio España Independiente, 144
- Radio Liberty, 48, 143
- Rawlings, Jerry, 187, 190
- Razak, Najib, 19, 194; keyboard warriors of, 80
- The Razorblade* (talk show), 82

- Reagan, Ronald, 147
- Red Army Faction, 145
- Red Brigades, 145, 152
- Red Notices, 151
- repression, rhetoric of, 64–67
- Rhee, Syngman, 36
- Robbins, Tim, 148
- Roberts, Margaret: on censorship and friction, 100–101; on trolls, 80
- Robertson, Graeme, 128
- Rohingya Muslims, 55
- Rohm, Ernst, 70
- Roldós, Martha, 54–55
- Roosevelt, Franklin Delano, 83, 84, 84
- Rosendorff, Peter, 110
- Rostropovich, Mstislav, 48
- Rozenas, Arturas, 81
- rules of spin, 13–22
- Rushdie, Salman, 164
- Russia: spin dictator of, 19; Vkontakte social network, 104
- Russia Today (RT): marketing slogan, 159; Putin's image and, 157–58; shaping global opinion, 157–58
- Rybachenko, Anastasia, 151
- Saddam Hussein, 50, 83, 165; absurd claims about, 71; admiration of, 65; cross-border flows, 144; on exit restrictions, 140; maxims of, 66; persecuting journalists, 91–92; psychology of, 40–41; violence of, 9; on voting, 118
- Saddam's Cubs, 40
- Sakharov, Andrei: exile of, 49; hydrogen bomb and conscience, 175
- Sakharovsky, Aleksandr, 145
- Salazar, António, 8; democracy and, 118
- Salinas, Carlos, 182–83, 190
- Salvini, Matteo, 162
- samizdat (self-publication) networks, 48
- Samuelson, Paul, 160
- Sanovich, Sergey, 54
- Sarkozy, Nicholas, 83, 84
- satellite TV revolution, 144
- Saudi Arabia, 23, 26
- Schedler, Andreas, 13
- Schmitt, Carl, 118
- Schmitter, Philippe, 121
- Schröder, Gerhard: on international boards, 163; Putin and, 161
- Seagal, Steven, 148
- Sedition Act, Singapore, 155
- self-imposed coup, autogolpe, 86, 93
- Semmens, Kristin, on Nazi Germany and threat, 141
- Sendero Luminoso: Maoist guerrillas, 18; Montesinos and, 97; Peru's army fighting, 19
- Servicio de Inteligencia Nacional (National Intelligence Service, SIN), 93, 95–97, 101, 126
- Shaw, George Bernard, 141
- Shchelokov, Nikolai, 48–49
- Shevardnadze, Eduard, 106
- Silaev, Petr, 151
- Simpser, Alberto, 128
- Sindeyeva, Natalya, Dozhd, 94
- Singapore Press Holdings (SPH), 98
- Sinyavsky, Andrei, 48
- Smith, Winston, 90
- Sobhuza II (King of Swaziland), 57
- Sobolev, Anton, 79
- Sobyanin, Sergei, 160
- social media, manipulation of, 160
- Solzhenitsyn, Alexander, 48
- Soros, George: Central European University and, 123; Orbán and, 155
- Soviet communism, 56
- Soviet Communist Party, 11
- Spacey, Kevin, 148
- Speakers' Corners: Russia, 47, 53; Singapore, 46, 47, 53
- Spender, Stephen, 48
- Spies Disguised as Tourists, 142
- Spilimbergo, Antonio, 142
- spin: dictatorships of, 20; rules of, 13–22

- spin dictator(s), 4, 13, 83; accusing opposition of violence, 53; alliances of, 206; arresting dissidents for nonpolitical crimes, 50–51, 151; assistance in faking democracy, 149–51; bankrupting the opposition, 52–53; borrowing credibility, 78–80; censorship of, 23, 105–6, 112; classifying, 20, 20; collecting foreign endorsements, 147–49; cooperating with the West, 152–54; co-opting Western elites, 160–63; cultivating celebrity, 76–78; dividing informed from general public, 16; elections and, 121–28, 133–35; exploiting corruption, 206; foreign assistants of, 147–56; infiltrating Western alliances, 206–7; international activities of, 145–47; international help with political dirty tricks, 154–56; military disputes of, 164; modernization and globalization, 28–29; playbook for, 50–55; popularity of, 14, 15–16, 18; privatizing violence, 54; projecting image of competence, 74–75; propaganda and, 15; regulations and restrictions, 53; relative peacefulness of, 146–47; repression by, 15; revolving door detentions, 51–52; rhetoric of, 73–82; shaping global opinion, 156–60; shares in successive cohorts of leaders, 21; spreading propaganda, 206; wars of, 163–65; *Zersetzung* 2.0, 54–55
- spin dictatorship(s): avoiding violent repression, 17; censorship and, 112; confidence in elections and, 133–34; democratization of, 194–98; diagnosing threat, 205–7; exploiting vulnerabilities of democracies, 212; of Malaysia, 194–95; opening up to world, 17; outside influences, 198–205; popularity for consolidating power, 17; pretending to be democratic, 17; responding to, 207–18; rise of, 193; rules of spin, 13–22
- spinspeak: borrowing credibility, 78–80; cultivating celebrity, 76–78; framing and interpreting, 81–82; kaleidoscope of appeals, 74–76; projecting competence in, 74–75; propaganda and, 73–82; weaponizing entertainment, 80–81
- Springer, Jerry, 80
- Stalin, Josef, 3, 4, 9, 36, 40, 83, 123; admiration of, 65; death of, 47; Great Terror, 121; state violence and public loyalty, 42–43; use of force, 41; violent repression of citizens, 44–45
- Stone, Roger, 155
- Straits Times* (newspaper), 46, 147
- Streisand effect, 94
- Stukal, Denis: online tactics against opposition, 54; on Russia's news, 81
- Süddeutsche Zeitung* (newspaper), 96, 159
- Suharto, 36
- surveillance, dictators and, 22–23
- Taussig, Michael, 45
- Taylor, Charles, 185
- Taylor, Elizabeth, 148
- technology, communication media, 177–79
- Telesur, 158
- terrorism, 145; spin dictators blaming ethnic minorities, 18
- Thatcher, Margaret, on Lee Kuan Yew, 147
- think tanks, funding of, 160
- 3G technology, 110–11
- Tiananmen Square, student protest in, 34–35, 181
- Time* (magazine), 99
- Tito. *See* Broz, Josip (Tito)
- titushki, 54
- Titushko, Vadym, 54
- Toffler, Alvin, 172
- Toledo, Alejandro, 80
- Toro, Francisco, 154
- Torres, Alfredo, 126
- tourism: cross-border flows, 144; dictators and, 138–39, 141–42; international travel and, 145–47; openness to world, 138–39
- Transparency International, 200

- Tribin, Ana, 111
- Trujillo, Rafael, 40; communicating with corpses, 39
- Truman, Harry, 215
- Trump, Donald: image of U.S. democracy, 213–14; losing office, 219; mainstream media and, 113; trade agreements and tariffs, 199; Twitter and, 26; on voter fraud, 131; withdrawing from treaties, 202
- truth commissions, 185
- Tucker, Joshua, 54
- Twitter, 79, 80, 105, 110, 119
- tyrants, 6–11
- Uighurs, 25, 55, 186
- Ulfelder, Jay, 60
- UMNO party, Malaysia, 195
- United Nations: Human Rights Commission, 188; Human Rights Council, 202, 215, 218; member “responsibility to protect,” 202–3; polls showing support for, 203; torturers on human rights bodies, 207; tracking human rights treaties, 202; Universal Declaration of Human Rights, 185
- United Russia Party, 5
- Unity Party, 111
- Universal Periodic Reviews, 202
- University of Michigan, 176
- University of Singapore, 46
- U.S. Foreign Corrupt Practices Act, 212
- U.S. Magnitsky Act, 203
- Valentino, Benjamin, 60
- Varieties of Democracy (V-DEM), 60
- Vedomosti* (newspaper), 105
- Venezuela: Chávez transforming, 114–17; spin dictator of, 19
- Versteeg, Mila, 122
- Videla, Jorge: political victims of, 57; terrorizing opponents in Argentina, 186–87
- violence: accusing the opposition of, 53; approach of rulers, 37–38; blood lands in authoritarianism, 35–40; checking evidence of, 55–61; complicity of citizens, 44–45; defending regime, 42; political prisoners, 59; propaganda and, 43–44, 68–69; reshaping society, 41; state political killings, 58
- violent repression, 9; spin dictators avoiding, 17; varying during leader’s tenure, 21–22
- Vishnevskaya, Galina, 48
- Vkontakte, Russia’s social network, 104
- Voigtländer, Nico, 72
- Voth, Hans-Joachim, 72
- Vreeland, James, 110
- VTSIOM, state-owned polling agency in Russia, 127
- Wang Yi, 215
- War on Terror, 214
- wars, spin and fear dictators, 164–66
- Washington Post* (newspaper), 159
- Way, Lucan, 13
- Webb, Beatrice and Sidney, 119
- Wedeen, Lisa, 72–73
- Weibo, 119
- Weinstein, Harvey, 155
- Wells, H. G., 141; on education, 175
- Wessel, Horst, myth of, 68
- Western countries: adversarial engagement, 210; authoritarians gaming, 209; Chinese investment curbing influence of, 199; defending/reforming institutions of liberal world order, 215; engaging and monitoring spin dictatorships, 210–11; global crises distracting, 197; integration of autocracies with, 209–10; keeping political house in order, 213; societies of, linked to dictatorships, 219; spin dictators infiltrating alliances, 206–7; struggle against communism, 208; supporting democracy democratically, 216–17; unfavorable view of China, 204
- White Terror of 1919 (Hungary), 37

- Wilson, Woodrow, 217
World Bank, 188
World Cup soccer, 149
World Health Organization, 202
World Trade Organization, 202
World Values Survey (WVS), 23–24, 176, 213
World War I, 7, 132
World War II, 7, 132, 172, 179, 207, 209

Xi Jinping: censorship power of, 164; government of, 25; obsession with avoiding Gorbachev’s fate, 191–92
Xinwen Lianbo (news show), 25

Yakovlev, Aleksandr, 143
Yanukovich, Viktor: titushki of, 54; political technologists assisting, 156
Yomiuri Shimbun (newspaper), 145
Young, Lauren, 44
Young Communist League, 142

Yugoslavia, 136–38
Yuzhin, Boris, 143

Zapatista rebellion, 182, 183
Zelaya, Manuel: Organization of American States (OAS) and, 188; Telesur and, 158
Zenawi, Meles, 165; China backing Ethiopia’s, 199–200
Zersetzung (corrosion), disruption of target’s life, 50
Zersetzung 2.0, 54–55
Zhirinovskiy, Vladimir, 81
Zhukov, Yegor, 52
Zhuravskaya, Ekaterina: on independent TV in Russia, 111; on 3G internet technology, 110
Zia, Muhammad: martial law and, 42; political prisoners, 39
“zombie” election-monitoring groups, 149–50
Zyuganov, Gennady, Putin and, 81